



# Frequently Asked Questions (FAQs)

# 1. Who is eligible for the offer?

This offer is exclusively for individual members; corporate and group customers are not eligible.

### 2. Which membership plans qualify for Cashback?

Cashback applies only to referrals under the Chrome, Gold+, Sapphire, and Platinum+ membership plans.

### 3. What are the Cashback amounts for each membership plan?

The Cashback amounts are as follows:

Platinum+ K2,600 Gold+ K2,300 Chrome K2,000 Sapphire K1,000

## 4. In which currency are Cashback rewards paid?

All Cashback amounts are paid in Kwacha.

#### 5. Who can refer a new member?

Only active SES members are eligible to refer someone.

# 6. Can I refer my immediate family members?

No, you cannot refer immediate family members such as your spouse or children to SES cover.

# 7. When will I receive my Cashback reward?

Cashback rewards are issued after the referred member has been fully onboarded and active for at least 30 days.

# 8. How can I redeem my Cashback reward?

You can redeem your Cashback as a credit to your SES account, a bank transfer, or a discount on your next payment, provided your account is up-to-date.

# 9. What happens if the referred member doesn't take up the cover?

If the referred member does not proceed with the cover after underwriting, the Cashback will not be activated.

## 10. Can SES staff members participate in the Member Get Member program?

No, SES staff members are not eligible to participate in this program.

#### 11. What payment options qualify the referred member for a discount?

To be eligible for a discount, the referred member must choose to pay bi-annually or annually.

#### 12. Can I refer a lapsed member?

You can refer members who have not been active with SES for the last 5 years or more.

#### 13. Are brokers eligible to participate in the referral program?

No, brokers are not allowed to participate in this referral program.

#### 14. Is this a recurring offer?

No, this promotion is a one-time offer and will not recur.









# **TERMS AND CONDITIONS**

- 1. The offer is strictly for potential individual members.

  Groups and Enterprise customers will not be eligible.
- 2.Only members referred to on Chrome, Gold+, Saphire, and Platinum+ are eligible for Cashback.
- 3. Break down on Cash back amounts and Cover are as follows:

ZMW VALUE	PLATINUM+	GOLD+	CHROME	SAPPHIRE
Fixed at Exchange K 20	2,600	2,300	2,000	1,000

- 4. All Cash backs are Kwacha Based.
- 5. You must be an active member of SES to refer another.
- 6. A member cannot refer their immediate family members (husband, wife, or children) to SES cover.
- 7. Cashback to the referrer will only be executed when the new member is fully onboarded and has been active for a minimum of 30 days.
- 8. Referrer can redeem their cash back in the following ways:
  - Credit note to current SES account
  - bank transfer.
  - Discount on the next payment.
  - Payable on up-to-date accounts only
- 9. If after the underwriting process has taken place, the potential new member (the referred) doesn't take up cover, Cashback will not be activated.
- 10. SES Staff Members cannot participate in the Member Get Member.
- 11. The referred can only pay bi-annually and annually to be eligible for a discount.
- 12. Lapsed members of 5 years and beyond can be referred to on the cover.
- 13. Brokers are not eligible for participation as a referrer.
- 14. This is a one-off discount/cashback offer, which will not apply at renewal.



